



Sail Flaking Systems

Retail Pricelist

Model	Boat	Max P/E ft - m	Retail	Labor	Parts	Suggested Installed Cost
26-2A	18-25'	26/12' - 7.8/3.8	\$307	170	20	\$497
26-2B	18-25'	26/12' - 7.8/3.8	\$373	170	20	\$563
30-2A	20-28'	30/13' - 9/4.0	\$406	190	20	\$616
30-2B	20-28'	30/13' - 9/4.0	\$450	190	20	\$660
40-2A	30-38'	40/14' - 12/4.2	\$516	220	30	\$766
40-2B	30-38'	40/14' - 12/4.2	\$560	220	30	\$810
40-3A	30-40'	40/18' - 12/5.4	\$736	275	30	\$1041
40-3B	30-40'	40/18' - 12/5.4	\$801	275	30	\$1106
50-2A	36-46'	50/14' - 15/4.2	\$681	255	40	\$976
50-2B	36-46'	50/14' - 15/4.2	\$736	255	40	\$1031
50-3A	36-48'	50/18' - 15/5.4	\$945	325	40	\$1310
50-3B	36-48'	50/18' - 15/5.4	\$1000	325	40	\$1365
50-4A	36-46'	50/22' - 15/6.6	\$1121	410	40	\$1574
60-3A	46-60'	60/18' - 18/5.4	\$1121	360	50	\$1531
60-4A	46-60'	60/22' - 18/6.6	\$1484	420	50	1954
60-5A	46-60'	60/26' - 18/7.8	\$1847	480	50	\$2377
90-6A	60-90'	90/30' - 27/9	\$4234	1080	160	\$5474

How to order a System:

1. Determine Series First 2 numbers determine the series. (40-2A) Luff under 26' use the 26 series, 20-30' use the 30's, 30-40' use the 40's. 40-50' use the 50's, 50-60' luffs use the 60's. 60-90' luffs use 90 series with roller fairleads. 90 series include final adjustment and sea trials by a Dutchman representative. Customer pays travel costs.

2. Select Number of Control Lines Number after the dash is the number of control lines (40-2A). Under 14' foot length use 2 lines. 14' to 18' use 3 lines. 18' to 22' use 4 lines, and so on. If sail is hard to reach (any bimini's or dodgers in the way?), customer is older / wants the easiest possible performance, or is a charter boat **and** the foot length is near the limit, add a line.

3. Select Topping Lift **A** - The control lines attach to a vinyl coated SS wire pennant which is hoisted up by a spare main halyard or halyard type topping lift. Boat must have a halyard style topping lift. Simplest system - use if possible. Definitely use if any of the following conditions apply: sail comes on and off often, boat will be sailed offshore or raced (consider a Spectra topping lift - extra charge), sail has a cat style roach, charter boat or non-mechanical owner. Slits needed in sail cover.
B - The control lines attach to a 1/4" or 5/16" continuous topping lift line (CTL) - use with topping lifts fixed at the mast top.
C - Like B, but CTL can be easily rotated to lower clamps and slacken control lines. No longer offered.

4. Ordering & Layout Service Besides the system, you will need monofilament control line (see page 24) and the topping lift line or wire. We strongly recommend you copy the layout form on page 20, fill it out, and have us do the layout. We will then be responsible that the system is correctly laid out. This is essential with 3 or more line systems or large roach mains.

Labor: We figure labor at \$80.- an hour. Northeast will be higher. We estimate a 40-2 system will take 2.8 hours to install.

Parts: Other parts needed to install system. Sailmaker supplies the mono control lines (see parts info), and for the topping lift, vinyl coated wire or Spectra line with an A system or 1/4" - 5/16" braided Dacron line for a B, C or D system.

Suggested Installed Cost: Suggested price for the system installed into the sail (retail price + supplies + labor).

Hardware included: Dacron tabs (sew to the foot), glass filled Nylon discs (attach control lines to tabs), Nylon fairleads with c.a. glue, oversize fairleads for uppermost locations (30 & 40's only), topping lift parts and an Owner's Manual. See parts prices (following page) for quantity and size of fairleads supplied.

Discounts - 10% off if you promote system with display and in printed/online info. Quantity discounts: 5% off 2-3 systems, 10% 4 or more. A system is 1 sail flaking system, 3 end batten fittings, a track system, or a boom brake.

Replacing old systems - 20% off if you trade in an old system for a complete new system. No additional discounts. Either return the tabs and topping lift parts, or email us a picture of the tabs with the date written below the label and topping lift parts cut up. Parts prices on back.